



For Immediate Release

## Cushman & Wakefield and APTelecom Collaborate to Advance Digital Infrastructure and Data Centre Development in Vietnam

*Bringing together complementary data centre and connectivity expertise to support the Stavian Digital Park feasibility study in Ho Chi Minh City.*

**Singapore, 2 October 2026** — As cloud and artificial intelligence (AI) investment expands across Southeast Asian markets, Cushman & Wakefield and APTelecom are bringing together complementary expertise across data centre development, commercial strategy, telecommunications and international connectivity to support the next generation of digital infrastructure projects.

The two firms are collaborating on the [U.S. Trade and Development Agency \(USTDA\)-funded feasibility study for Stavian Digital Park \(SDP\) in Vietnam](#), which will assess the requirements and development pathway for the proposed data centre campus. Cushman & Wakefield will serve as the prime contractor for the feasibility study, with APTelecom supporting the programme as a specialist subcontractor.

For the SDP project, Cushman & Wakefield will bring deep insights and integrated expertise across the full data centre lifecycle, spanning strategic planning, investment advisory, site and development strategy, technical consulting, project delivery and operational excellence.

APTelecom will contribute telecommunications and connectivity expertise to the broader feasibility study, including international connectivity, subsea cable systems and integration, carrier engagement and strategy, commercialisation and digital infrastructure considerations.

The engagement reflects the increasingly interconnected nature of data centre development and telecommunications infrastructure, as data centre campuses become larger, more power-intensive, and increasingly dependent on robust domestic and international connectivity. The collaboration between Cushman & Wakefield and APTelecom will support a comprehensive assessment of the requirements for the SDP.

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**Andrew Green, Head of Data Centre Group, Asia Pacific, Cushman & Wakefield**, said: "Connectivity is an increasingly important part of the data centre development equation, particularly as campuses scale to support hyperscale, cloud and AI requirements. As digital infrastructure developments become larger and more complex, the ability to align data centre planning with resilient connectivity infrastructure becomes increasingly important. We are pleased to be working alongside APTelecom on the Stavian Digital Park feasibility study and we look forward to exploring further opportunities where our combined capabilities can support clients in Asia Pacific and beyond."

**Eric Handa, Co-Founder and CEO of APTelecom**, said: "We are very pleased to be working with Cushman & Wakefield. They bring tremendous depth, scale and experience across the data centre lifecycle, while APTelecom brings expertise in telecommunications, subsea and international connectivity. Stavian Digital Park is a great opportunity for us to demonstrate how our combined capabilities can create greater value for clients across the digital infrastructure market."

#### **About Cushman & Wakefield**

Cushman & Wakefield (NYSE: CWK) is a leading global commercial real estate services firm for occupiers and investors with approximately 53,000 employees in over 350 offices and nearly 60 countries. In 2025, the firm reported revenue of \$10.3 billion across its core service lines of Services, Leasing, Capital markets, and Valuation and other. Built around the belief that *Better never settles*, the firm receives numerous industry and business accolades for its award-winning culture. For additional information, visit [www.cushmanwakefield.com](http://www.cushmanwakefield.com).

#### **About APTelecom**

APTelecom is a global digital infrastructure and telecommunications advisory firm specializing in subsea cable systems, international connectivity, commercial strategy, market development and infrastructure implementation. The firm supports telecommunications carriers, infrastructure developers, investors, governments and other participants across the global digital infrastructure sector. For additional information, visit [www.aptelecom.com](http://www.aptelecom.com)

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